# The cashless society

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"The cashless society is a con" The Guardian

"The cashless society: a huge threat to our freedom" CNBC Going cashless

"despotic" Amartya Sen

"We need cash for privacy" Kenneth Rogoff "This will be the darkest of all tyrannies. From cradle to grave one will not only be tracked in location, but on purchases. Liberty will be non-existent ...

However, it will be sold to us as expedient simplicity itself, freeing us from crime: Fascism with a friendly face.

Perhaps the scariest consequence of all is that an individual can be "terminated" by a bureaucrat erasing his identity. Do not kid yourself, it will happen. Real "Mark of the Beast" stuff."

Mike Konrad, The American Thinker, Feb 8<sup>th</sup>, 2016, https://www.americanthinker.com/articles/2016/02/here\_comes\_the\_cashless\_ society\_.html



### Main objections to cashless

- Parickaoy privacy
- Nothistep ble for the bankless
- Not useable by the computerless
- Depenitorent on IT, which is itself unreliable
- Firmancially fees
- Encourages over-spending
- Exposes consumers to negative interest rates

### Main objections to cashless

- Privacy
- Usability
- Security
- Financial

### Four fears of cashless

- Privacy
- Usability
- Security
- Financial

### Objectors to cash...





Yves Mersch, *Why Europe Still Needs Cash*, ECB Board member

https://www.ecb.europa.eu/press/key/date/2 017/html/ecb.sp170428.en.html

## What is cash though?

### Cash is free





### Cash is free

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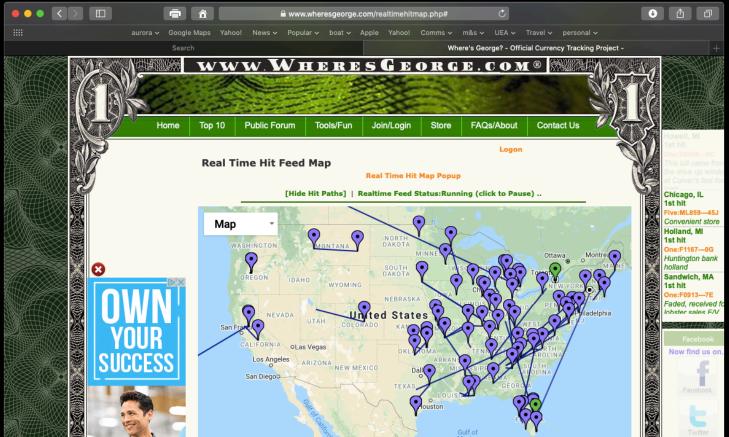
AAGGOODDT

Japan spends around \$500M per year on banknote production. Around 27% of central bank operational costs

#### UK Link cash machine network turnover £8M

NEGARA BRUNEI

## Cash is anonymous

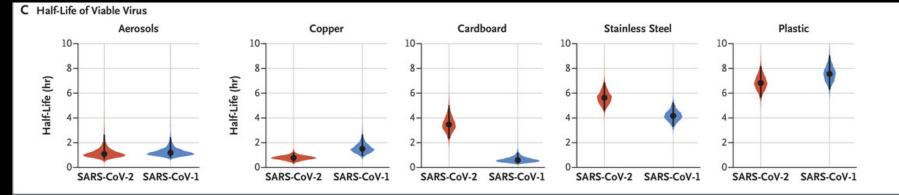


#### Cash is secure

2015 TANO to pay the Bearer of Stonad The Sum of Sive Pounds 1936 March 16 London 16 March 1936 For the Gov and Compo.of the BANK of ENGLAND. HOPennian Chief Cashier.

### Cash is safe

## Viability of SARS-CoV-1 and SARS-CoV-2 in Aerosols and on Various Surfaces.







ww.bbc.co.uk/bitesize/guides/zx8bmnb/revision/4

### What do we mean by cashless?

Figure 3 Scoring of payment instruments on key attributes of payments

	Legal Tender	Convenience	Direct Settlement	Anonymity	Availability	Reliability	Safe Haven/Fallback	Tangible/Budgeting	Secure	Efficient	Remote payment	'Higher' value payment >5000 EUR
Cash	~	~	~	~	~	~	~	✓	±	±	×	×
Cards	×	~	×	×	±	±	×	×	±	~	~	×
Debit card	×	~	×	×	±	±	×	×	±	✓	±	±
Credit card	×	✓	×	×	±	±	×	×	±	$\pm$	~	×
Prepaid card	×	~	×	~	±	±	×	×	±	±	±	×
Credit transfer	×	~	×	×	±	~	×	×	±	~	~	×
Direct debit	×	±	×	×	±	±	×	×	±	~	~	~
Cheques	×	×	×	$\pm$	±	±	×	×	×	×	×	×
Mobile	×	~	×	×	×	±	×	×	±	±	~	×
Internet	×	~	×	×	×	~	×	×	$\pm$	$\pm$	~	×
Crypto currency	×	±	~	±	×	×	×	×	×	±	~	×
Instant payments	×	~	~	×	×	~	×	×	$\pm$	$\pm$	~	×

World Cash Report 2018, G4s, Table compiled by G4s and Payments Advisory Group

Source: G4S and Payments Advisory Group analysis, 2018

Comment: it is understood that listed payment instruments are not mutually exclusive

### Four fears of cashless

- Financial
- Privacy
- Usability
- Security

## **Financial fears**

### Credit cards fees

Fee	What	Possible cost
Transaction charges	Charge for each payment	1% to 3%
Amex fee	Extra cost of Amex	1 -2% more than normal payments
Method		Higher cost for car-holder not present payments
Service charges		0.2 to 0.3%
Service fees		£10 to £15 per months
Merchant account fees		£5 to £15 per month
Authorisation	Transaction auth fees	£0.01 to £0.03 per sale
Card machine		£30 to £80
Set-up	Installation	£100 or less

Adapted from <a href="https://startups.co.uk/credit-card-processing-fees/">https://startups.co.uk/credit-card-processing-fees/</a>

### Gresham's Law

- Bad money drives out good.
- Encapsulates two meanings:
- 1. A race to the bottom
- 2. If one currency is cheaper than another but they have equal purchasing power, the cheaper will dominate.

### **Overcoming the Zero Lower Bound**

- Central Bankers are keen to pass-on negative interest rates to consumers!
- Consumers are not so keen!
- Technically quite feasible to insulate small consumes against ZLB
  - Non-linear interest rates

## Privacy fears

### The privacy myth

- Cash is far from anonymous in practice
- Anonymity is not the same as privacy
- Privacy is best protected via legislation
- Distributed leger systems (such as bitcoin) are only anonymous to some extent
- Total anonymity is not realistic
- Privacy is improved via recent legislation (GDPR, CCPA etc)

### Main objections to cashless

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## Usability fears

## Usability

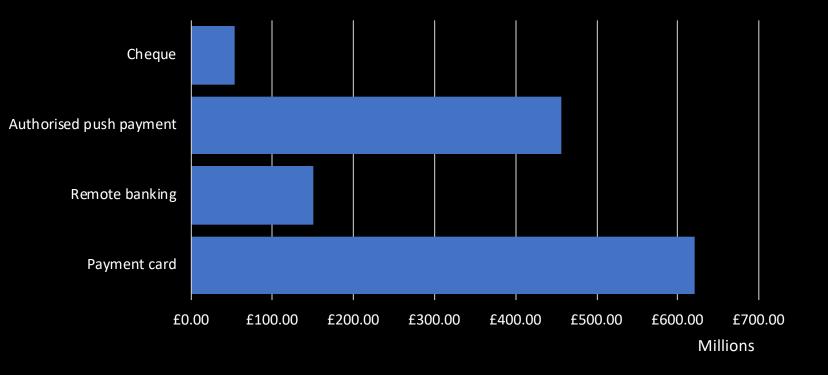
- The bankless
  - A major problem in the UK
  - Basic bank accounts are hopeless
  - No state bank account (yet)
- The computerless
  - The decimalisation experience
  - Mobile phones are affordable for everyone
  - Les Médiathèques
- The spendthrift
  - Monzo budgeting
  - Open banking

# Security fears

## Security

- The most serious of the concerns
- Digital money appears to be hideously insecure compared to cash

### Sidebar: fraud in UK



"Fraud- the facts 2020", UK Finance, https://www.ukfinance.org.uk/policy-and-guidance/reports-publications/fraud-facts-2020



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## Security

- The most serious of the concerns
- Digital money appears to be hideously insecure compared to cash
- Fraud thrives on insecure communication
- So far, no large scale, attacks on major banks (I think!)

### Mitigations

- Everyone should have two, independent, bank accounts
- Redundant IT is critical
- State bank accounts
- Daily flow restrictions (to prevent a run)
- Smart money/programmable money















Alice

























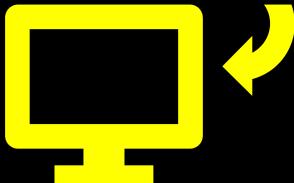






### The bank manager of the future?





#### Next lecture:

"Digital healthcare: will the robot see you now?"

Thursday 4<sup>th</sup> June 2020 18:00 UK time

www.gresham.ac.uk